

Message Text

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PAGE 01 STATE 095230

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FM SECSTATE WASHDC

TO AMEMBASSY ANKARA

AMEMBASSY NICOSIA

UNCLAS STATE 095230

E.O. 11652: N/A

TAGS: BEXP, CY, IS, TU

SUBJ: FOOD PROCESSING & PACKAGING TRADE MISSION, JUNE 17-29, 1974

REF: ANKARA 3067, ISTANBUL 0865, USDOC 4382

1. THE FOLLOWING MISSION MEMBERS HAVE AGREED TO PARTICIPATE:

GIRTON MANUFACTURING CO., INC., KARL R. GIRTON, MARKETING
MANAGER, BULK MILK COOLING TANKS, PROCESSING VESSELS FOR
DAIRY & FOOD PRODUCTS, WASHING EQUIPMENT FOR CONTAINERS,
UTENSILS & OTHER FOOD PLANT ITEMS & LABORATORY WASHING
EQUIPMENT; BUSINESS INTEREST: DIRECT SALES, DISTRIBUTOR-
SHIP AND LICENSING ARRANGEMENT.

THE WOODMAN CO. IND. (EXPORT), JACQUES HOMEYER, EUROPEAN
SALES MANAGER, FLEXIBLE PACKAGING MACHINERY FOR LIQUIDS,
SOLIDS, GRANULARS, POWDERS VIA NET WEIGHT, AUGER FILLING,
VOLUMETRIC FILLING; BUSINESS INTEREST: DIRECT SALES, AGENCY
ARRANGEMENT (TURKEY ONLY).

H-C INDUSTRIES INC., DONALD J. MITCHELL, INTERNATIONAL SALES,
MACHINERY FOR MANUFACTURING CROWNS & CODING EQUIPMENT;
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 095230

BUSINESS INTEREST: DIRECT SALES.

TAYLOR FREEZER, DANNI RENDELI, VICE PRESIDENT INTERNATIONAL SALES, COMMERCIAL FREEZERS FOR PRODUCTION OF ICE CREAM, MILK SHAKES & FORZEN BEVERAGE; BUSINESS INTEREST: DISTRIBUTORSHIPS.

F.B. PETERSON INDUSTRIES INC., FERNEY B. PETERSON, PRESIDENT URETHANE FOAM WALK-INS, VERTICAL MERCHANDISERS, ICE REAM CABINETS, ISLAND MERCHANDIZERS, REACH-INS, MILK MERCHANDIZERS, EGG ROOM COOLERS, INSULATED SHIPPERS, COUNTER TOP MERCHANDIZERS & ICE MACHINES; BUSINESS INTERST: DIRECT SALES, DISTRIBUTORSHIP.

DAVIS INTERNATION, DAVID D. DAVIS, PRESIDENT, COMPLETE COLD STORAGE BUILDINGS, FREEZING AND PROCESSING EQUIPMENT; BUSINES INTEREST: DIRECT SALES.

BORDEN WORLD TRADE INC. CYPRUS AND TURKEY ONLY, FRANK A. COMPTON III, GENERAL MANAGER, MEDIUM TO HIGH SPEED CAN FABRICATION & CONTAINER LEAK TESTING MACHINERY; BUSINESS INTEREST: DIRECT SALES.

2. ADVANCE OFFICER, FRANCIS D. MANZOLILLO, WILL VISIT POSTS ON FOLLOWING SCHEDULE:

TEL AVIV ARRIVE 1855, HRS. MAY 12, FLIGHT LY 414, DEPARTURE 1500 HRS. MAY 16. REQUEST SINGLE WITH BATH HOTEL MEXIM.

NICOSIA ARRIVE 1550, HRS. MAY 16. *)8 :6 303, DEPARTURE 1715, MAY 19. REQUEST SINGLE WITH BATH HOTEL KATSELLIS HILL. ANKARA ARRIVE 1820, HRS. MAY 19, FLIGHT TK 993, DEPARTURE 1700 HRS. MAY 21 REQUEST SINGLE WITH BATH. NOTIFY NICOSIA NAME OF HOTEL.

ADANA ARRIVE 1750, HRS. MAY 21, FLIGHT TK 834, DEPARTURE 0730, HRS. MAY 23, REQUEST SINGLE WITH BATH. NOTIFY ANKARA.

ISTANBUL ARRIVE 0855, HRS, MAY 23, FLIGHT TK 827, DEPARTURE MAY 25. REQUEST SINGLE WITH BATH HOTEL HILTON. CHANGE RESERVATIONS AS CONFIRMED BY ISTANBUL 0865.

UNCLASSIFIED

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PAGE 03 STATE 095230

3. POSTS SHOULD BE PREPARED TO DISCUSS WITH ADVANCE OFFICER THE FOLLOWING: SCHEDULE, BUDGET, RECEPTIONS, LUNCHEONS, PRINTING OF BROCHURE, PERSONNEL SUPPORT, PHOTOGRAPHY, MAILING, TRANSPORTATION, PROMOTION, INDIVIDUAL APPOINTMENTS. ADVANCE OFFICER IS CHARGED WITH RESPONSIBILITY OF DETERMINING GENERAL MARKET INTEREST FOR EACH MISSION MEMBER AND REPORTING AT A WASHINGTON BRIEFING; THEREFORE, AS MANY CONTACT APPOINTMENTS SHOULD BE SCHEDULED AS TIME PERMITS.

4. ADVANCE OFFICER WILL HAND CARRY FIRM'S LITERATURE, BUDGET
AUTHORIZATIONS, PRELIMINARY MISSION MEMBER ROSTER, COPY FOR
BORCHURE, AND FIRM'S INFORMATION SHEET.
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Message Attributes

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